

Contact: The Open Sky Group  
Darcy Powell  
919.346.0601  
darcy.powell@theopenskygroup.com  
[www.theopenskygroup.com](http://www.theopenskygroup.com)

For Immediate Release

## **OPEN SKY AND ROCKPOINT LOGISTICS TURN CHALLENGE INTO ADVANTAGE CREATING BETTER AND FASTER RESPONSES TO CLIENT NEEDS WITH TECHNOLOGY**

Raleigh, NC (November 1, 2011) – The Open Sky Group (Open Sky), an independent consulting company specializing in implementation, maintenance and support of Supply Chain Execution Systems, and Rockpoint Logistics (Rockpoint), a leading provider of outsourced logistics, have partnered on WMS Consulting projects, including management of WMS production support, training of IT resources on WMS and implementation of business improvement projects in the WMS, in accordance with Rockpoint’s IT Roadmap.

Rockpoint (formerly known as Kaplan Logistics), operates a 290K square foot facility that utilizes state-of-the-art technology and precision business techniques in order to provide only the best results to their partners and clients. Given the competitive marketplace for logistics providers, Rockpoint wanted to live up to that client promise in all areas, becoming as responsive as possible to needs and using Open Sky’s deep RedPrairie® experience to help augment the existing staff.

Jake Putzler, Director of IT for Rockpoint, says, “I am excited to have Open Sky as our technology partner. We have an aggressive roadmap to implement technology that will benefit both Rockpoint as well as our customers. With Open Sky supplementing our existing staff, we will be able to deliver these projects in less time than we could on our own.”

“Rockpoint is very committed to providing the best customer service possible to its client base,” says Seth Patin, Director of Technical Services for Open Sky, “We’re delighted to have made a positive impact very quickly and will continue to use our strategic and technical experience to help Rockpoint anticipate and respond to their clients’ technology needs faster and more effectively.”

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### **ABOUT ROCKPOINT LOGISTICS**

Rockpoint Logistics ([www.rockpointlogistics.com](http://www.rockpointlogistics.com)), headquartered in Aurora, IL, provides end-to-end logistics services including warehousing and storage, pick-pack-ship, order fulfillment, short-run and print-on-demand digital printing, binding, labeling, packaging, kit assembly and return servicing.

### **ABOUT THE OPEN SKY GROUP, LLC**

The Open Sky Group ([www.theopenskygroup.com](http://www.theopenskygroup.com)) specializes in technical and implementation services for warehouse and transportation management software with two practices of highly experienced consultants, one group focused on all supply chain software package implementations and the other on RedPrairie® products. Open Sky clients include many 3PL, Cosmetics and High Tech companies and we strive every day to be the best consulting partner on the planet for implementing Supply Chain solutions. Contact Darcy Powell for more information – 919.346.0601 or [darcy.powell@theopenskygroup.com](mailto:darcy.powell@theopenskygroup.com).